

# DIGITAL PUBLIC INFRASTRUCTURE READINESS

Building interoperable, inclusive and secure digital foundations for the next billion users.

## IDENTITY

Citizen-first access

## PAYMENTS

Interoperable rails

## DATA

Trusted exchange

## CLOUD

Scalable delivery

# From market insight to scalable execution.

The Venture Studio combines strategic advisory, technology delivery and venture-building experience across India, the Middle East and Africa.

01

## WHERE WE BEGAN

A boutique consulting vision built on more than 20 years of experience in eCommerce, operating models and business scale-up.

02

## WHAT WE LEARNT

High-potential businesses need more than advice: they need tested frameworks, hands-on execution and local market adaptation.

03

## HOW WE OPERATE TODAY

We partner with organisations to design, build and scale digital businesses through repeatable frameworks tailored to each market.

## OUR THREE DELIVERY VERTICALS

### Technology Development

Product engineering, cloud and APIs

### Managed Teams

Specialist teams and staff augmentation

### Venture Building

Launch, localise and scale new businesses

**REGIONAL PRESENCE**

# One delivery model.

## Three strategic markets.

We help organisations launch and scale digital businesses across Africa, the Middle East and India - combining global patterns with local execution.

**01****CAPE TOWN****Africa Delivery Hub**

Market localisation, public-sector engagement and regional implementation.

**02****DUBAI****Middle East Partnerships**

Commercial partnerships, enterprise access and regional growth.

**03****DELHI****Engineering & Innovation**

Technology development, product delivery and DPI experience transfer.

**CROSS-REGIONAL ADVANTAGE**

Adapting India's digital infrastructure experience to the commercial, regulatory and inclusion realities of Africa and the Middle East.

# Proven capabilities aligned to national-scale infrastructure.

Digital Public Infrastructure is reshaping how societies deliver inclusion, innovation and trust. We collaborate with governments and partners to translate DPI frameworks into scalable, citizen-centric services.

01

**ESG & DATA INFRASTRUCTURE**

Data platforms and exchange frameworks

02

**HEALTHCARE DIGITISATION**

Patient identity, consent and data-sharing layers

03

**PAYMENTS & POS TECHNOLOGY**

Multi-gateway payments and offline interoperability

04

**API & CLOUD ENGINEERING**

API orchestration, SaaS and scalable cloud deployment

05

**CROSS-REGIONAL DELIVERY**

Adapting India's DPI lessons to Africa's realities

**DPI REFERENCE LAYERS****Identity | Payments | Data Exchange | Cloud**

DELIVERY FRAMEWORK

# Designed for trust. Built to scale.

01

## INTEROPERABILITY

Open APIs, standard schemas and modular components.

02

## INCLUSION

Multilingual and accessible systems supporting equitable participation.

03

## SECURITY & GOVERNANCE

Consent-led access, encryption and transparent policies.

04

## SUSTAINABILITY

ESG metrics and inclusion tracking embedded where relevant.

## ENGAGEMENT MODEL

1

### CO-DESIGN

Prioritise use cases

2

### PROTOTYPE

Build in cloud sandboxes

3

### VALIDATE

Pilot with ministries and hubs

4

### SCALE

Transition into national frameworks

## PRIORITY USE CASES

Smart ID • Agriculture • Payment Rails • Health • SME • ESG • Education

LET'S COLLABORATE

# BUILD DPI FOR GOOD.

This decade will define how billions of people access services, opportunities and trust online. Let us help Africa and South Asia lead responsibly, inclusively and openly.

## COLLABORATION OBJECTIVE

Co-develop and localise DPI components and citizen-facing services with governments, public-sector institutions and strategic partners.

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